

BRENDAN A. MILLER
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Education

- 2001-2004 **MIT SLOAN SCHOOL OF MANAGEMENT** Cambridge, MA
MBA, February 2004
- 2000-2003 **HARVARD KENNEDY SCHOOL OF GOVERNMENT** Cambridge, MA
MPA, June 2003
Public Service Fellow (full scholarship)
- 1992-1996 **BROWN UNIVERSITY** Providence, RI
B.S. in Math-Computer Science with Honors, Magna Cum Laude
Elected to Phi Beta Kappa and Sigma Xi honor societies

Skills

- Green Business:* Clean energy / technology expertise. Green business / finance / real estate development
- Strategy and Policy:* Government relations. Strategy and policy development. Competitive analysis
- Business Development:* Opportunity identification and development. Client engagement process. Problem resolution
- Marketing, PR, Sales:* Marketing and positioning. Sales and sales strategy. Presentations and persuasive writing
- Project Management:* Project design, scheduling, modeling, budgeting and management
- Supervision:* Supervision of staff, external contract professionals and volunteers
- Training:* Training, facilitation, negotiation. Organizational learning. Visioning / planning
- Research:* Research design and oversight. Qualitative and quantitative methods. Technical writing

Experience

- 2011 – present **NEW MEXICO INDEPENDENT POWER PRODUCERS: Executive Director** Santa Fe, NM
• Advance opportunities for independent and renewable power production in New Mexico
- 2011 – present **UNIVERSITY OF NEW MEXICO: Lecturer in Green Business** Albuquerque, NM
• Develop and teach “Green Economic Innovation and Entrepreneurship,” MGMT 490-002
- 2011 – present **SOUTHWEST RENEWABLES LLC: Principal** Santa Fe, NM
• Offer renewable energy development and consulting services
• Engage New Mexico cleantech business community to develop a supportive policy platform for the New Mexico Green Chamber of Commerce
- 2011 – present **SANTA FE TECHNOLOGY PARTNERS LLC: Principal** Santa Fe, NM
• Offer business development and other consulting services to technology companies / stakeholders
• Reformulate and re-launch the ISO 9000 training program for the NM Economic Development Department
• Convene all New Mexico technology business associations to develop and implement a joint action plan
- 2009 – present **VEGA PROPERTIES LLC: Qualifying Broker** Santa Fe, NM
• Provide real estate brokerage and consulting services in New Mexico
- 2007 – present **PERMACULTURE CREDIT UNION: Board Member and Chairman** Santa Fe, NM
• Direct growth strategy, promotion and service offerings. Oversee finances and operations
- 2008 – 2011 **STATE OF NEW MEXICO: Green Economy Manager** Santa Fe, NM
Director, Office of Science, Technology & Energy
• Develop strategy, policy and initiatives for clean energy / technology economic development
• Advance clean energy / technology business expansion and recruitment statewide
• Led Governor Richardson’s Green Jobs Cabinet and managed its activities
• Authored state green economy and clean technology commercialization plans

- 2006 – 2008 **SG PROPERTIES: *Development Manager, Broker*** **Albuquerque, NM**
 • Provided comprehensive project management and marketing/sales oversight for Plaza Contenta, a green, mixed-use infill development. \$25M. 70,000 SF of commercial space, 61 residential units and a public plaza. Energy efficient with solar features
- 2004 – 2006 **ECOHOUSING: *Project Manager*** **Framingham, MA**
 • Provided project management for a 64-unit \$20M 40B “cohousing” development in Berlin, MA. (A clustered, mixed-income residential project with deed restricted open space)
- 2003 – 2005 **HARVARD KENNEDY SCHOOL: *Research Fellow, Project Manager*** **Cambridge, MA**
 • Managed and led research for the National Service Research Project
- 2003 – 2005 **THE MERISTEM GROUP: *Partner*** **Cambridge, MA**
 • Developed and delivered customized adaptive leadership training and consulting for clients
- 2002 **PLUG POWER FUEL CELLS: *Organizational Assessment Consultant*** **Albany, NY**
 • Prepared a comprehensive assessment of organizational learning at Plug Power
- 2001 **THE BOSTON FOUNDATION: *Systems Thinking Consultant*** **Boston, MA**
 • Developed and facilitated a process to discover high-leverage change strategies to move the Greater Boston region into a sustainable future, engaging 150 diverse stakeholders
- 1998 – 2000 **BOSTON PLAN FOR EXCELLENCE: *Policy Associate*** **Boston, MA**
 • Analyzed and improved Boston Public Schools’ management and systems, through research and collaborative problem solving with senior district-level and school-level leaders
- AMERICORPS**
- 1997 – 1998 **City Year: *AmeriCorps Leader*** (One of only 50 AmeriCorps Leaders nationally) **Columbia, SC**
- 1996 – 1997 **NorthWest Service Academy: *Volunteer Coordinator*** **Portland, OR**